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09/13/10	1	Overview - Social, Information, and Cognitive Network Analysis
09/20/10	2	Network Representations and Characteristics
09/27/10	3	Network Partitioning and Clustering
10/04/10	4	Network Visualization
10/11/10	5	Network Sampling and Estimation
10/18/10	6	Network Models
10/25/10	7	Network Topology Inference
11/08/10	8	Dynamic Networks
11/15/10	9	Social Influence and Info Diffusion in Networks
11/22/10	10	Information and Knowledge Networks
11/29/10	11	Privacy, Security, and Economy Issues in Networks
12/06/10	12	Behavior Understanding and Cognitive Networks
12/13/10	13	Large-Scale Network Processing System
12/20/10	14	Final Project Presentation

























Network Topology Measures						
Direct Contacts	Size(7) = 4 Size(12)= 3	+ No information distortion - High maintenance cost	Network size → strong work performance (?)			
Indirect Contacts	Btw(7)= 33 Btw(12)=6 3steps(7) =11 3steps(12)=8	+ Access diverse information - Information distortion	Btw-centrality → Strong work performance (?) 3-step Reach →Strong work performance (?)			
Structural Diversity	Div(7)=.53 Div12)=0.16	+Transfer complex knowledge - Access diverse knowledge	Diversity→ Strong work performance (?)			





reliminary Find	ing—Personal S	Social Network vs Revenues
Table 3: Person-1 Dependent Var. Controls: Average Project Com	evel Email Networks Personal Revenues in a month nplexity, Line of Business,	Production Function Framework 1. Dependent variable: revenues
Hours	\$119.6*** (2.307)	 generated for a person in a month Network: each node is a person, each ink is the total communications between 2 people. <u>Productivity effect from network variables</u> An additional person in network siz ~ \$74 revenue per month
Size Betweenness	\$/4.0/*** (26.38) -\$348512***	
Num ppl reachable in 3steps	(92092) \$0.163*** (0.0168)	
Num of stronglinks	\$-7.920*** (0.947) \$-758 5**	
Constraint	(119.6)	Each person that can be reached in
Direct Links to managers	\$1074* (643.6)	 steps ~ \$0.163 in revenue per mon A link to manager ~ \$1074 in rever per month 1 standard deviation of network diversity (1 - constraint) ~ \$758
isManager	\$-1322 (1040)	
Gender	\$44.56 (165.4)	
Observations	6091	 1 standard deviation of htw ~ -\$300
R-squared *** p<0.0001 ** p<0.05 *p<0.	0.751	 1 strong link ~ \$-7.9 per month
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Dependent Var. Monthly I		ersonal Revenues		
	Fixed Effect		Personal Social Networks	
Betweenness Centrality		513.35% ** (217.82)	and Productivity based on	
Constraint		-276.64%**	Dynamic Network Analysis	
		(113.88)	Dynamic Network / marysic	
Size		\$17.82 (20.70)	Production Function Framework	
Number of strong links		(48.43)	1. Dependent variable: revenues	
Number of managers in network		<u>-\$98.48*</u> (53.49)	 Network: each node is a person, each link is the total communications 	
Number of strong links to managers		\$588.2* (389.4)	between 2 people. 3. Fixed-effects model: focus on	
Total communication to managers		<u>-\$6.777</u> (4.880)	changes of network structure and revenues.	
Divisions in network		-\$196.6		
Observations		5527		
R-squared		0.81	*p<.1, **p<.05, ***p<.001. Huber-	
			shown in parentheses	
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Dependent Var.	Monthly Project Revenues	202
	212.11**	Proiect Social Networks
Network Size	(69.5)	
	304.36***	
Betweenness	(100.3))	Production Function Framework
	77.42***	Linear regression
Betweenness range	(20.13)	Dependent variable: revenues
	146.81	generated for a project in a month
Constraint	(158.85)	 Network: each node is a project. Each
Direct links to mgrs outside of	6395***	link is the total communication
the project	(2267)	hotwoon two projects
	2733.9***	Total of 2012 observations
# Managers in project	(537.5)	
	-682.02***	Additional Controls
(# Managers in project) ^2	(215.3)	Number of people in projects
Gender	4533***	Resident of people in projects
	(1441.00)	• Project characteristics, complexity,
	-4374***	history of business, regions, month, the
Gender ²	(1416)	nignest job level in the project.
	-513.41***	
Number of divisions project	(128 55)	*p<.1, **p<.05, ***p<.001. Huber-
Observations	8018	white robust standard errors are
R-squared	0.913	shown in parentheses
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